LIGHTACE GLOBAL INC.

LightAce Energy



LIGHTACE-TRENDY AGRICULTURAL HOLDINGS COMPANY PROFILE

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LIGHTACE GROUP OF COMPANIES – LightAce Trendy Agricultural Holdings (Pty) Ltd.
(Reg. No. 2013/194167/07) - LightAce Import and Export Logistics (Pty) Ltd.,
(Reg. No. UIN BW00004097712) – LightAce Trendy Agricultural Holdings (Pty) Ltd.
(Reg. No. CIN-BN756670949NS001) – LightAce Development & Energy (Ltd.)

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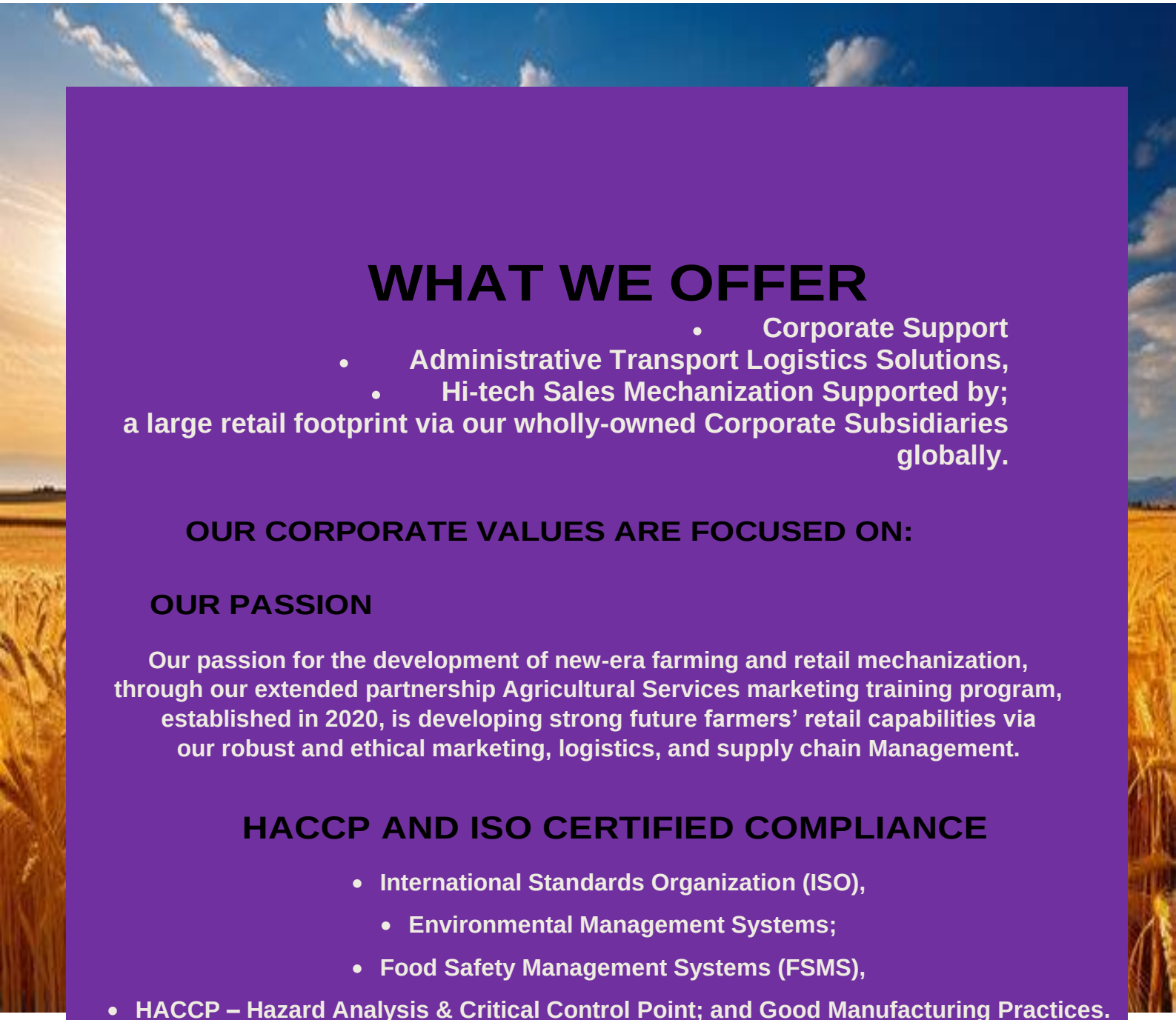
ABOUT US

LIGHTACE GROUP OF COMPANIES, under the direct vendorship; and/or joint ventures/consortium understanding of leading Agricultural Food Chain Industries globally, and in the SADC Region – Is a leading agricultural services company, and as a partner in Agricultural produce and commodities, we provide agricultural food services across the entire grain production and storage cycle.

OUR VISION

Our vision is to unlock agricultural e-commerce marketing potential not only within the SADAC region; but also, in the Continent of Africa, Asia, the Americas, the Middle East, Europe; the Caricom bloc nations, and Canada. Although Africa is our main market focus; and in doing so, to ensure successful partnerships across the continent. We have a comprehensive and intimate knowledge of agricultural farming produce, food commodity packaging; within the SADAC, COMESA, EAC, and ECOWAS Nation bloc respectively.



WHAT WE OFFER

- Corporate Support
- Administrative Transport Logistics Solutions,
- Hi-tech Sales Mechanization Supported by;

a large retail footprint via our wholly-owned Corporate Subsidiaries globally.

OUR CORPORATE VALUES ARE FOCUSED ON:

OUR PASSION

Our passion for the development of new-era farming and retail mechanization, through our extended partnership Agricultural Services marketing training program, established in 2020, is developing strong future farmers' retail capabilities via our robust and ethical marketing, logistics, and supply chain Management.

HACCP AND ISO CERTIFIED COMPLIANCE

- International Standards Organization (ISO),
- Environmental Management Systems;
- Food Safety Management Systems (FSMS),
- HACCP – Hazard Analysis & Critical Control Point; and Good Manufacturing Practices.
- All our White Maize Grain (WM1) products; amongst others;
- Comply Strictly with International Standards and;
- Satisfy all requirements of ISO 4492:2005;
- We also meet all requisite ISO 22000 - Food Safety Management System (FSMS).

COMMODITIES

PRODUCT RANGE

LightAce-Trendy Agricultural Holdings:

Our range of commodities includes most of the ingredients used in **non-genetically modified organic products, refined Oils such as: (Palm, Olive, and Vegetable); and animal feed etc.**

Other Commodity or Products include the following:

- **White & Yellow Maize Grains (WM1/YM1) – [Grades 1-3]**
- **Summer Grains Winter Grains Protein Complex Lucerne**
- **Cotton Seed Minerals**
- **All Miller by-products, Local and**
- **Imported niche grains and by-products**







LIGHTACE ENERGY GROUP:

LightAce Development and Energy Ltd., North America; and **LightAce Energy Ltd. Africa** are wholly-owned corporate subsidiaries of LightAce Energy Group.

We are certified vendors (for distributorship) of leading Energy Conglomerates Incorporated around the globe. Some of these world-acclaimed refineries are both privately and state-owned; and also listed on major Stock Exchange trading desks, with global OPEC drilling licenses for operational upstream and downstream explorations.

Our Energy Products include:

- **Aviation GasolineBiofuels**
- **Diesel A1 Jet Fuel**
- **Liquefied Petroleum GasParaffin**
- **Petrol**
- **USLD (EN590) 10PPM**
- **EN590 50PPM**
- **D2 Gasoline**

Our Mineral Products:

Shall Include:

- **Gold (Au) Ore**
- **Chrome**
- **Gold nugget/dust**
- **Copper**
- **Copper Cathodes**
- **Manganese**
- **Bitumen**
- **Gem Stones**
- **Diamonds**



FERTILISERS

LightAce Development and Energy, Canada has secured an exclusive marketing and sales agreement with various European-based suppliers of the Best Alternative to NPK - **Humate 500 Organic Liquid Fertiliser**

Humate 500 is a professionally prepared mixture of fulvic and humic acids and minerals derived from organic raw materials. Fulvic and humic acids are complex naturally occurring substances that have substantial proven benefits verified by thousands of published studies.

Humate 500 saturates plants with such chemical elements as Nitrogen, Phosphorus, Potassium, Ferrum, Zinc, Magnesium & Molybdenum which play a vital role in the growth of the plant.





Management

Executive & non-Exec. Management

Mr. Ihor Kotelnykov – Managing Director (Economic Development):

A well vast economist with years of studies in disruptive agro-economic outlook. He has held strategic leadership positions in financial institutions, and advisory Board management positions at multi-national conglomerates in Europe, he currently heads **LightAce Group North America.**

Mr. Deon N. Strydom – (Non-Exec. Dir.) (Legal and Compliance):

Mr. Strydom has a strong banking background having worked in treasury environments in senior management positions for international and South African merchant banks including BNP Paribas, Macquarie, and Nedbank Capital Global Markets. He is a non-executive Director at **LightAce Group of Companies, Africa.**

Mr. Silas Pillar (Managing Director, Sales)

Mr. Silas Pillar (Managing Director, Sales - **LIGHTACE-TRENDY AGRICULTURAL HOLDINGS, Botswana**)

Mr. Pillar has an immense variety of livestock retail management experience. He spent over 20 Years in an expert livestock - butchery, and farm management environment. He is well-educated, and a brilliant thought leader with many years of professional training exposure. He is committed to detail for every supply-related enterprise. A technical background as a heavy plant mechanic with De Beers mining company.

Ms. Adelaide Mahlalela (Executive Marketing Director) LightAce Group RSA.

Ms. Mahlalela is a scholar, with a vast executive marketing and sales experience, with multi-lateral sales companies. Having an educational passion for social work, she previously worked for the government's social department, handling various social and inter-communal challenges with social recipients. She is presently in pursuit of another Executive Marketing Program.

BOARD OF TRUSTEES
GOVERNING COUNCIL

MANAGING BOARD MEMBERS & TRUSTEES

At **LIGHTACE GLOBAL INC.,** in over two decades, we have gathered the most knowledgeable, astute, and passionate professionals within our endeavors, hence the convergence of our collegiate talented team. Our customer-centric approach means that we will spare no effort to find the right solution for your needs.

CHRISTOPHER ALOYSIUS, Ph.D. (Group CEO/Founding President)

Founding Chairman; Group CEO - [President and Patron] of **LIGHTACE GLOBAL™ INC.; t/a LIGHTACE™ GROUP OF COMPANIES® & ASSOCIATES, (INT'L) – wholly-owned conglomerates of "COGA™ LEGACY FAMILY TRUST INC."**

He corporately owns Private Equity and Preferential Shares in **"COGA™ Legacy Family Trust Inc."** - Sole Owners of the Conglomerates; whereas, LightAce™ Global Foundations Inc. equally owns Preferential Shareholding allotments, through its' appointed "Board of Trustees", Members, and/or Governing Council.

He is a Social Philanthropist; Astute Entrepreneur, and Strategic Business Risk Intelligence Expert, with many years of background in Business Forensics Intelligence; Administrative Risk Management; and Para-Legal Corporate training. He is an Academic Research Fellow & Scientist with the UN SDG at the UN-International University for Peace, Rome; He is presently in pursuit of an Executive Master's in Business Administration from a Paris-based Institution; and a Doctorate in International Business Law from a Prestigious Swiss-based University.

BARRISTER R.A OGUNYEMI, Esq. Ph.D. (Member, Governing Council)
GROUP LEAD COUNSEL & SOLICITOR

Group Legal Head & Advisory/Counsel (Committee): Member, Board of Trustees and Governing Council: LightAce Global Inc. & LightAce Group Nig. (a wholly owned Conglomerates' and Corporate Subsidiary Companies of "COGA" Legacy Trust Inc.);

Barrister Rotimi Ogunyemi is Chair of, the ICT Committee, Nigeria Bar Association - Section on Business Law (SBL). A committee member of the International Bar Association in the Tech. Law Committee. He also serves as the Managing Partner and (CEO of Bayo Ogunyemi Solicitors & Co. Inc.) Barrister Rotimi Ogunyemi, Esq. is a highly sought-after professional ICT Advocate or Attorney, trainer, assessor; and professional conference speaker who is internationally accredited with high-end International Legal Forums. Barrister Ogunyemi currently sits on the Legal Advisory Team; and member; of the Board of Advisers—Alpha Oriona Group of Companies, CA. INC, USA.

Dr. M.M Ngwira (Group General Director, Management and Enterprise – LIGHTACE-MGW Group UK (MGW Consults, UK)

Dr. Ngwira is a highly sought-after professional Quantity Surveyor, with decades of academic accolades and expertise consults in other scientific fields of study. He has immense corporate management exposure within various faculties and in his primary field of endeavour.

Dr. Ngwira is well-educated, and an extremely brilliant thought leader with many years of professional exposure.

He is a management expert and a founding member of **LightAce-MGW Group, UK.**

THE CONGLOMERATE

LightAce Group of Companies is a conglomerate with an eccentric value-chain mechanism for an all-inclusive disruptive business model. We focus on minor details to make our involvement within every business venture and transaction to be more encompassing for all to benefit.

We deliver essential commodities such as food, fuels; and mineral resources (both already mined and unmined) with world-class precision.

Our "Africanicity concept of trade" makes every African Trader comfortable to relate freely, as we are more concerned about their calculated success and financial inclusivity.

DIVERSIFIED INDUSTRY

Our creed for diversity in business is geared towards "*building Nations of entrepreneurs…*"

OUR CHARACTER OF TRADE

We operate all our business transactions within proven paths of our corporate integrity, credibility, and transparency in the marketplace. We thrive through transitional customer-based referral satisfaction, hence all our staff, management staff, and clients are drawn from all walks of life.

MARKET

PARTNERSHIP STRUCTURE

OUR MARKET PARTNERSHIP STRUCTURE IS CRAFTED TO EFFECTIVELY EXECUTE OUR PRIMARY CORPORATE FUNCTIONS AS A CONGLOMERATE.

WE ARE MINDFUL OF THE FOLLOWING CONCEPTS AND PRINCIPLES:

RISK MANAGEMENT PROFILE

Our risk management profile is at its best in over 20 Years of engaging in various business investments. Our corporate appraisals encapsulate all aspects of supplier chain management from the farm, farmers (suppliers); to the end-consumers. Our detailed financial inclusion, enables us to supply food products continuously through vertical and integrated farming.

MARKET CAP

Our trading partners have extensive proven track records with market capitalization margins across various sectors of value chain and supply.

Our success is determined by the adequate price, high-tech quality, and service provided and offered by our entire supply market chain.

TEAM LEADERSHIP

Our collegiate and professional Team of highly qualified Board of Trustees and Directors cherish the marketing and sales team. Our Executive Management Staff are pertinent to the entire end-consumer appraisals for more profound customer satisfaction closure for every transaction.

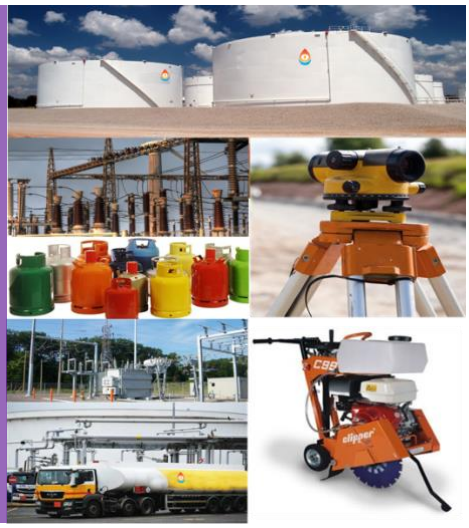
INVESTMENT FUNDING

We provide equitable aspects of our **investment funding** to both subsistent and industrialized farmers'. Our outsourcing funding options are backed by reputable agro-allied financial institutions and renowned insurance firms across the globe.

DISRUPTIVE MARKET

Our disruptive marketing system creates an adventitious platform for both small, medium, and large farmers.

LIGHTACE DEVELOPMENT AND ENERGY LTD.



SALES:

We are permitted to sell to in bulk to Licensed:
Manufactures,
Wholesalers,
Retailers, or
End consumers for own consumption.

STRATEGY:

Risks associated with the logistics of Petroleum Products dictates that we outsource this function in its entirety. We have aligned ourselves strategically with a major logistic company whom we afford a pre-emptive right on all our logistics. Part of their solution involves dedicated vehicles for our product.

In conjunction with our strategic logistic partners, we are able to provide a delivered price.
We also quote ex depot for customers with own specialised logistic services.
l, Lupo and related legislative requirements.
Currently we have six sites under management.

STORAGE SOLUTIONS:

We fund diesel storage facilities for approved customers who conclude long term supply agreements.

We will manage all environmental, Lupo and related legislative requirements. Currently wehave six sites under management.

LightAce Energy

Our experienced schedulers manage our own deliveries. They also offer broking services that enables them to improve rates as they increase paying legs for our subcontractors.

LIGHTACE ENERGY GROUP
...affordable energy for everyday consumption

Coal is traded locally. We buy from mines and wash plants and sell mostly to boiler operators. We perform logistic and funding solutions with recourse for our buyers from a quality perspective.

NATURAL AND MODIFIED STARCHES



AGRISA AND AFRICAN STARCH DERIVITIVES (ASD)

AGRISA Commodities has formed a strategic alliance with a scientist and a manufacturing expert that have establish a company called African Starch Derivatives (ASD). AGRISA capitalised the entire operation and in turn obtained exclusive supply and marketing rights, which is important to provide the customers with a secured supply and competitive payment terms.

ASD FOCUSES PRIMARILY ON:

- manufacturing of starches for the industrial sector

AGRISA SUPPLY THESE NATURAL AND MODIFIED STARCHES TO SECTORS LIKE THE FOLLOWING INDUSTRIES:

- paper
- packaging
- briquettes
- dust suppressionwater
- treatment



AGRISA and ASD are securing its position as a reliable supplier in South Africa and the international market.

ASD became an integrated facility that produces raw and modified products, having completed its modified starch production facility in parallel with the raw starch capability.

STRATEGY

RISK STRATEGY

WE HAVE MITIGATED ALL THE MAJOR KNOWN RISKS ASSOCIATED WITH OUR INDUSTRY, i.e. :

- **TRADING (TRANSACTIONAL) RISK:**

Only back to back transactions are permitted.

- **DEBTOR (PAYMENT) RISK:**

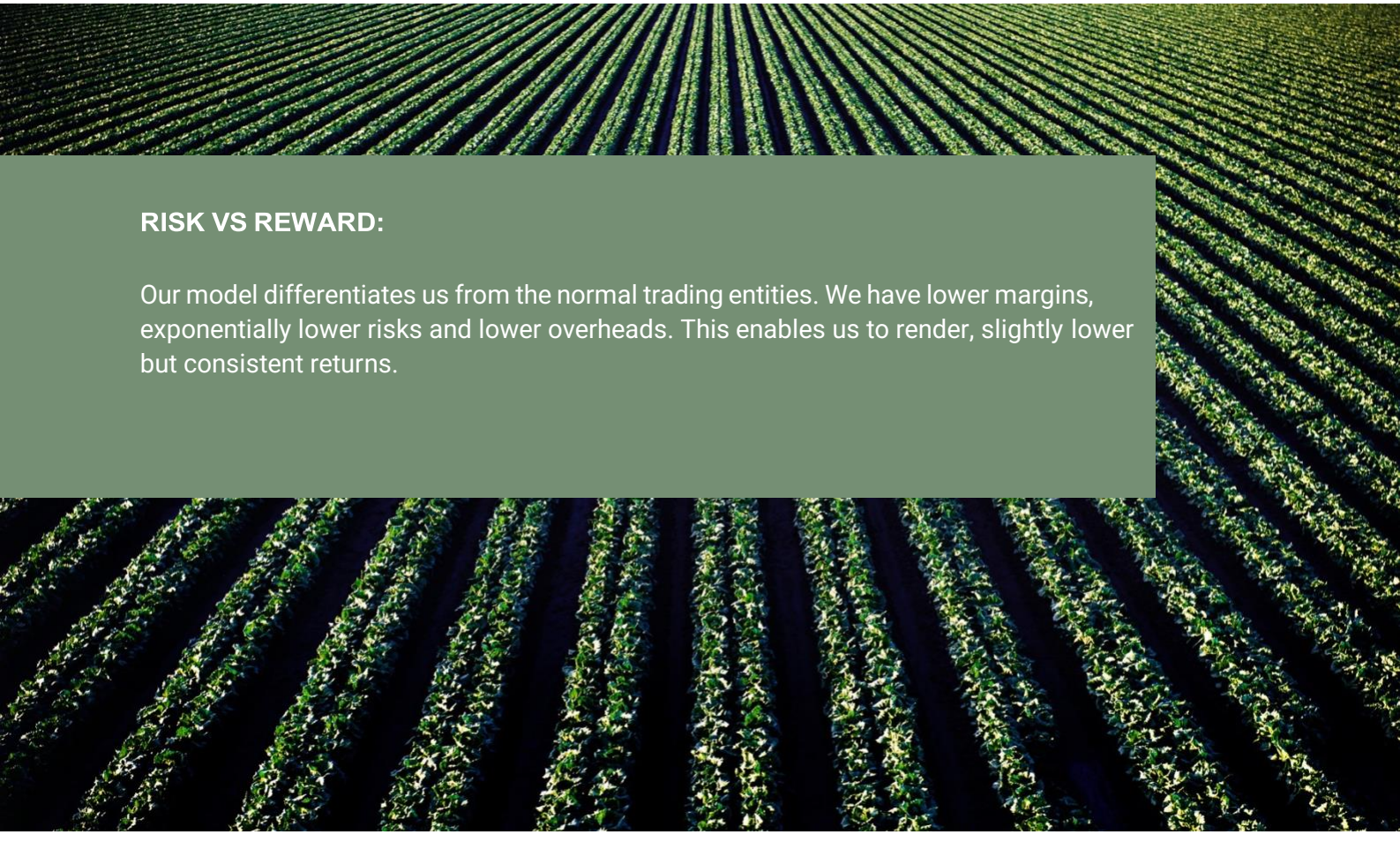
We have insured all our credit transactions with Lombard Credit Insurance.

- **STOCK CONTROL:**

We have invested and implemented software specifically developed for the physical trading environment with the capability to report per transaction (Load delivered).

- **ACCOUNTABILITY OF TRADERS/SENIOR STAFF:**

All our senior traders and CEO are invested via loan accounts. These loans are subordinated and offered as surety to financial institutions and suppliers. Currently subordinated shareholder loans and retained earnings (equity) exceed 50 Million Rand.



RISK VS REWARD:

Our model differentiates us from the normal trading entities. We have lower margins, exponentially lower risks and lower overheads. This enables us to render, slightly lower but consistent returns.

MILESTONES

MILESTONES

CONSISTENT RESULTS:

We managed to stay profitable through Covid with our retained earnings currently exceeding 43 million ZAR (2.8 million US).

FUNDING FROM NEDBANK:

- **Debtors Facility**

To achieve our growth ambitions, we applied and obtained a debtor discounting facility from Nedbank for Sixty Million Rand. This should give our suppliers added comfort regarding our systems and corporate governance. As an ongoing monitoring process, our debtor's book is audited by Nedbank every month. Currently not utilized.

- **Stock Financing Facility**

Nedbank approved a stock funding facility for Twenty Million Rand. Currently not utilized.

- **Trade Facility**

Teybridge Capital approved a trade facility across jurisdictions for $ 5 Million. Currently we deploy +/- $ .25 million in Malawi to finance trading stock.

ESTABLISHING AGRISA SINCE 2014.

The most effective way to establish a new role player in the commodity trading space was to compete on price and issue terms to customers. We achieved these objectives with low overheads, affordable loans and are proud to be recognized in the industry as a trustworthy supplier and a customer that always pay on time.

FINANCIAL PERFORMANCE:

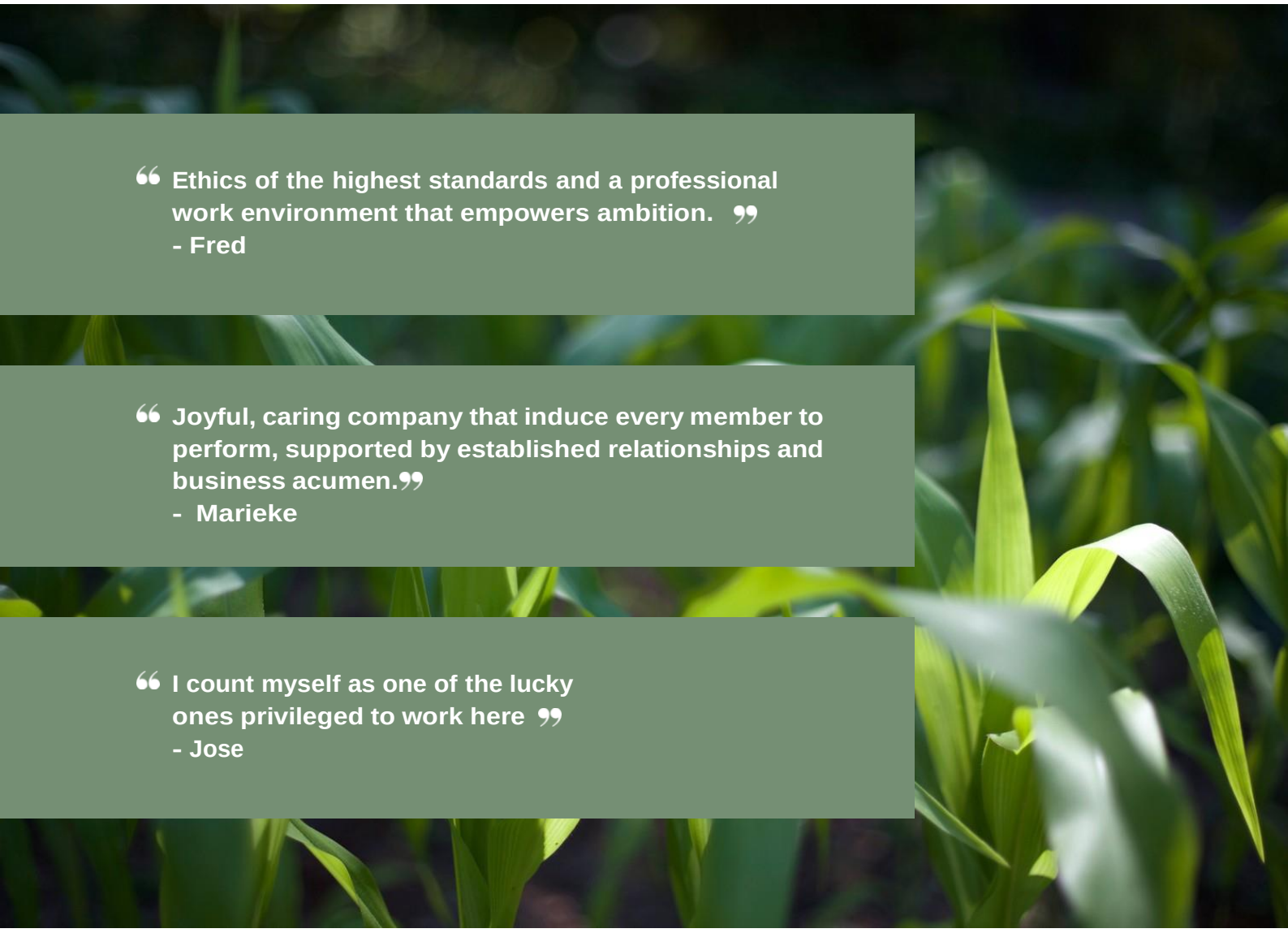
As a start-up entity in October 2014, the experience of our senior personnel coupled with sufficient capital from shareholders, gave us leverage to grow exponentially.





TESTIMONIALS

TESTIMONIALS



> Ethics of the highest standards and a professional work environment that empowers ambition.
> - Fred

> Joyful, caring company that induce every member to perform, supported by established relationships and business acumen.
> - Marieke

> I count myself as one of the lucky ones privileged to work here
> - Jose

We trust that our company profile presents you with an overview of our business to make an informed decision on our potential as a counter party. We welcome further discussions if you need any additional information.